

# ARE YOU OUR NEW ACCOUNT DIRECTOR ?

READY FOR YOUR NEXT CHALLENGE IN CREATIVE BUSINESS CONSULTING?

## **The Job**

As an Account Director, you have the overall responsibility for managing and developing solutions for a selection of CO/PLUS' clients. You will be part of a larger account team, but leading your own projects and to a certain degree, managing dialogue with clients independently. You will be working closely with CO/PLUS' strategic and creative team to develop strong business solutions that lead to ongoing commercial partnerships with a focus on creative, solution-oriented business ideas. Your focus will be to continuously drive and grow revenue with existing and new clients by building a thorough understanding of your clients' business challenges and identifying ways in which CO/PLUS' products and services can provide value, while also being financially responsible for all your projects.

## **Ideal Candidate:**

- MBA or equivalent
- Three to five years of experience as an account manager, brand manager or consultant from an advertising agency, client side or consultancy
- Well accustomed to planning and able to take ownership and work independently to service clients
- Internationally-oriented with an entrepreneurial spirit and desire to win
- Strong interpersonal and relationship-building skills
- Fluent in English, both spoken and written

## **About Us**

CO/PLUS is a creative business consultancy equally passionate about strategy and creativity. We're dedicated to brand innovation that makes a commercial difference for our clients. Speaking of difference – we're all different – 12 nationalities to be exact, and all equally excited about our work. We're a flat organization where the individual's role is defined by their contribution – not by their title, department, or seniority. Whether it's brand, product or marketing innovation, we find and deliver the right idea.

## **Information**

Deadline for application: 07.09.18

Send to: [recruitment@coplus.com](mailto:recruitment@coplus.com)